

# OPPORTUNITIES AND RISKS FOR UTILITY IN DR

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1st Int. European Demand response Center, Work shop, Graz, 2012



### The mission

Company's mission is a complete supply of electricity to consumers and a performance of associated services.

### The vision

Company's vision is to become a leading supply Company in the area of energy in Slovenia. The Company achieves its vision through active investments and marketing policy, redesign of local energy concepts in the areas of electricity, gas and heat production and distribution, and through the introduction of new products with regard to sales of **energy products and services**.

## Development



- 1897, start of electrification of capital city Ljubljana
- 1963, supplying Central Slovenia
- 1990, Public Company Elektro Ljubljana
- 1998, Public Limited Company
- 2002, Green Energy TM
- 2005, Developing new products for the markets
- 2008, Demand Response Center R&D
- 2011 in numbers:
  - Customers 327.300
  - Supply 4 TWh
  - Net sales revenues 282 milion EUR
  - Market share 33%

### **PREDSTAVITEV PODJETJA**



## ELEKTRO LJUBLJANA d.d.

- Power distribution
- R&D Smart Grids –NEW
- (e-mobilility)
- Additional services, DSM

ELEKTRO ENERGIJA d.o.o.

Supplier

ELEKTRO LJUBLJANA OVE d.o.o.

- RES
- E-mobility

## Situation 2012



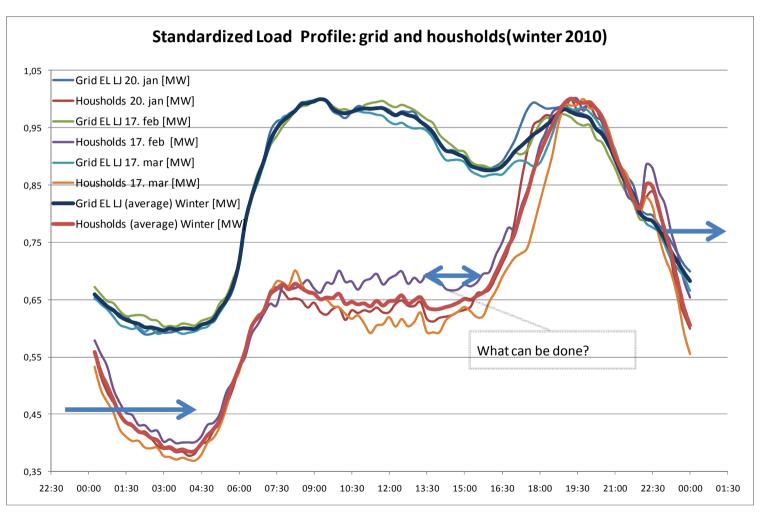






# LP 2010, 2011 incresed demand





## Households Application



Controlling (on/off) small household loads; quantity!

On time vizualisation of demand: Web based registration

and monitoring

Voluntary participation

Financial bonus for participation

- 80I water heater

- 47 EUR/annualy

Result: remote energy efficience



Prihranite z nami!

# Industrial/Commercial DR Field Application



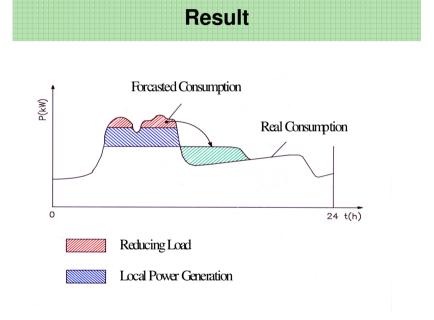
- Participating with available loads and/or W<sub>el</sub> production units:
  - Pulp & Paper (gas steam turbine)
  - Foundry (smelting furnaces)
  - Animal Waste Processing (Electricity/heat cogeneration plants )
  - Ironworks
  - Glass
  - Commercial buildings
- More then 63 MW (available capacity) VPP
- Commissioned in autumn 2011 now 25 participants!!!

# Industrial/ DR Field Application



#### **Product Overview**

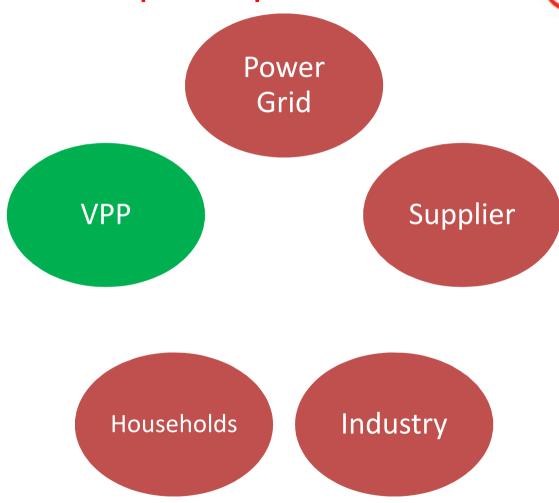
- 1. Optimal management of local energy sources
- 2. Optimal time scheduling of high energy consuming processes
- 3. Power consumption and electric loads control



Electricity consumption reduction from 8% to 30% (13% on average) within 15 min. intervals

# New Circle- participants





# Concept of the VPP



- 1st player: power sector with new specific challenges, the carrier of new services:
  - Increasing share of RES; distribution of RES
  - Underinvested aging infrastructure with long lead times for new projects
  - Public resistance against new projects (transmission lines, nuclear, coal, etc.)
  - Increasing consumption
  - Environmental issues
- 2nd player: the supplier (conn. to customers) specific challenges are:
  - Add friendly energy products
  - Increasing revenues
  - Decreasing risks



